



# WINE INSTITUTE DUES COMPUTATION

## CONFIDENTIAL STATEMENT OF MEMBER

Fiscal Year Dues July 2018 through June 2019

Member Name: \_\_\_\_\_

List All Bonded Wineries: \_\_\_\_\_

*Members owning or leasing more than one winery must pay dues for all entities/BW#(s)*

Form Completed By: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

### Complete One or a Combination of Both Sections -- Formula A and/or Formula B

Members may elect to calculate based on percentage of sales and/or cents per gallon.  
Members are allowed to use either formula for each brand or SKU.

#### FORMULA A (Sales)

*Use Formula A for wine under \$72.96 per case (FOB)*

1. Calendar year 2017 gross sales including taxes paid. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \$ \_\_\_\_\_
2. Deduct: Excise Taxes ( \$ \_\_\_\_\_ )  
Sales to other Wine Institute members within California ( \$ \_\_\_\_\_ )  
(Complete supplementary schedule on reverse)
3. Net Sales \$ \_\_\_\_\_
4. **2018/2019 Dues** -- Multiply line 3 by .0021 (.21%)  
If less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

#### FORMULA B (Gallonage)

*Use Formula B for wine over \$72.96 per case (FOB)*

1. Calendar year 2017 total gallons sold. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \_\_\_\_\_ gals
2. Deduct gallons sold to other Wine Institute members within California. ( \_\_\_\_\_ ) gals  
(Complete supplementary schedule on reverse)
3. Net gallons sold \_\_\_\_\_ gals
4. **2018/2019 Dues** -- Multiply line 3 by .0644 (6.44 cents per gallon)  
If less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

#### Grand Total: (Combination of both formulas)

If less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

**PLEASE BILL ME:**

Annually

Quarterly

Monthly

# SUPPLEMENTARY DUES SCHEDULE

Sales to other Wine Institute members within California for deduction from assessment  
(Transfers or removals to other member premises within California)

If space below is insufficient, please attach additional schedules.

Month	Name of Wine Institute Member	Formula A Gross Sales (\$)	Formula B Gallonage (gals)
January 2017			
February 2017			
March 2017			
April 2017			
May 2017			
June 2017			
July 2017			
August 2017			
September 2017			
October 2017			
November 2017			
December 2017			
	<b>Total:</b>		

**Return completed form to:**

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