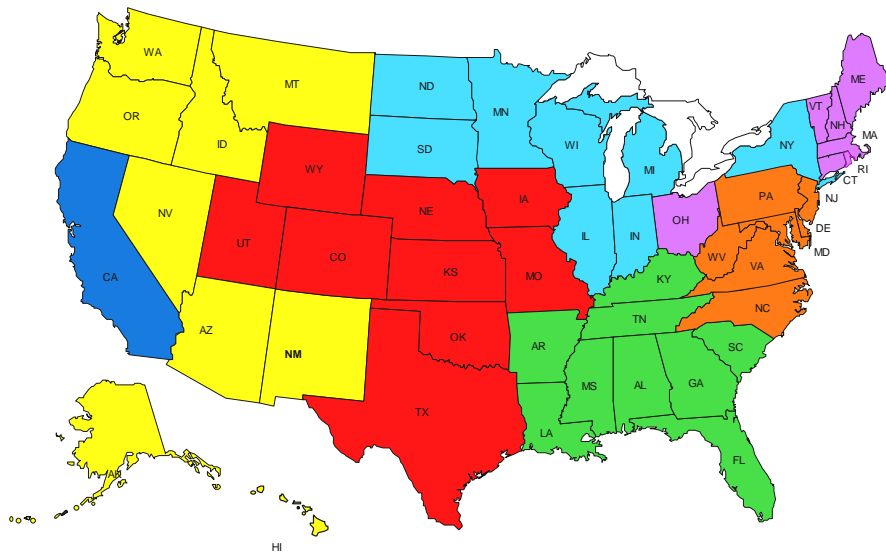


Wine Institute State Relations Department



Steve Gross – Vice President, State Relations

425 Market Street Suite 1000
San Francisco, CA 94105
Phone: 415-356-7518
Fax: 415-543-5848
Cell: 415-806-4835
E-mail: sgross@wineinstitute.org

Annie Bones – State Compliance Specialist

425 Market Street, Suite 1000
San Francisco, CA 94105
Phone: 415-356-7530
Fax: 415-543-5848
Cell: 415-516-2146
E-mail: abones@wineinstitute.org

Tyler Rudd – Central States Counsel

CO, IA, KS, MO, NE, OK, TX, UT, WY
208 W. 14th Street
Austin, TX 78701
Cell: 512-293-0247
E-mail: trudd@wineinstitute.org

Sally Jefferson – Director, Great Lakes States

IL, IN, MI, MN, NY, ND, SD, WI
136 East 36th Street, #5D
New York, New York 10016
Phone: 646-449-0598
Fax: 646-449-9756
Cell: 917-543-2678
E-mail: sjefferson@wineinstitute.org

Terri Cofer Beirne – Eastern Counsel

DE, DC, MD, NC, NJ, PA, VA, WV
3940 Reeds Landing Circle
Midlothian, VA 23113
Cell: 804-301-5505
E-mail: tbeirne@wineinstitute.org

Hunter Limbaugh – Southeastern Counsel

AL, AR, FL, KY, GA, LA, MS, SC, TN
413 East Springs Road
Columbia, SC 29223
Phone: 803-419-3013
Fax: 803-419-5014
Cell: 803-237-9719
E-mail: hlimbaugh@wineinstitute.org

Carol A. Martel – Northeastern Counsel

CT, MA, ME, NH, OH, RI, VT
24 Sandpiper Lane
Merrimack, NH 03054
Phone: 603-595-0894
Fax: 603-595-0998
Cell: 603-913-3582
E-mail: cmartel@wineinstitute.org

Katie Jacoy – Western Counsel

AK, AZ, HI, ID, MT, NV, NM, OR, WA
31 West Road North
Tacoma, WA 98406
Phone: 253-302-5250
Fax: 253-503-1095
Cell: 360-790-5729
E-mail: kjacoy@wineinstitute.org