



WINE INSTITUTE DUES COMPUTATION

CONFIDENTIAL STATEMENT OF MEMBER

Fiscal Year Dues July 2015 through June 2016

Member Name: _____

List All Bonded Wineries: _____

Members owning or leasing more than one winery must pay dues for all entities/BW#(s)

Form Completed By: _____

Title: _____ Date: _____

Complete One or a Combination of Both Sections -- Formula A and/or Formula B

Members may elect to calculate based on percentage of sales and/or cents per gallon.
Members are allowed to use either formula for each brand or SKU.

FORMULA A (Sales)

Use Formula A for wine under \$61.67 per case (FOB)

1. Calendar year 2014 gross sales including taxes paid. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \$ _____
2. Deduct:
 - Excise Taxes (\$ _____)
 - Sales to other Wine Institute members within California (\$ _____)
 - (Complete supplementary schedule on reverse)
3. Net Sales _____
4. **2015/2016 Dues** -- Multiply line 3 by .0024 (.24%)
If less than \$300, pay minimum dues of \$300. _____

FORMULA B (Gallonage)

Use Formula B for wine over \$61.67 per case (FOB)

1. Calendar year 2014 total gallons sold. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. _____ gals
2. Deduct gallons sold to other Wine Institute members within California. (Complete supplementary schedule on reverse) (_____) gals
3. Net gallons sold _____ gals
4. **2015/2016 Dues** -- Multiply line 3 by .0622 (6.22 cents per gallon)
If less than \$300, pay minimum dues of \$300. _____

Grand Total: (If using a combination of both formulas) _____

PLEASE BILL ME:

Annually

Quarterly

Monthly

SUPPLEMENTARY DUES SCHEDULE

Sales to other Wine Institute members within California for deduction from assessment
(Transfers or removals to other member premises within California)

If space below is insufficient, please attach additional schedules.

| Month | Name of Wine Institute Member | Formula A Gross Sales (\$) | Formula B Gallonage (gals) |
|----------------|-------------------------------|----------------------------|----------------------------|
| January 2014 | | | |
| February 2014 | | | |
| March 2014 | | | |
| April 2014 | | | |
| May 2014 | | | |
| June 2014 | | | |
| July 2014 | | | |
| August 2014 | | | |
| September 2014 | | | |
| October 2014 | | | |
| November 2014 | | | |
| December 2014 | | | |
| | Total: | | |

Return completed form to:

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